

Technology Procurement

Hardware, software, and licensing at the right price, guided by people who know how it fits your environment. We handle sourcing, vendor negotiation, and licensing complexity so you buy what you actually need.

THE CHALLENGE

Overpaying at list price

Without distributor relationships and volume pricing, you pay more than you should for the same hardware and software.

Licensing complexity

Microsoft and cloud licensing is a maze of tiers and true-ups, and the wrong choices quietly waste budget every renewal.

The wrong fit

Purchases made without technical context lead to gear that does not fit the environment, then costs more to work around.

15-30%

saved through software license optimization

Volume

pricing through distributor relationships

Right-sized

recommendations based on your environment

One

point of accountability across every vendor

WHAT'S INCLUDED

Procurement with technical judgment behind it

- **Hardware sourcing.** Servers, endpoints, networking, and peripherals sourced at volume pricing and matched to what your environment actually needs.
- **Software and licensing.** Microsoft and cloud licensing optimized to fit how you operate, avoiding both over-licensing and painful true-ups at renewal.
- **Vendor negotiation.** We manage the vendor relationships and negotiations, so you get better terms without spending your own time chasing quotes.
- **Lifecycle and renewals.** Asset lifecycle planning, warranty tracking, and renewal management, so nothing lapses and refreshes happen on schedule.

Vendor-neutral guidance and a **single point of accountability** across every purchase.

THE OUTCOME

Lower total cost

Volume pricing and license optimization that cut what you spend.

The right fit

Purchases informed by how the technology works in your environment.

No lapsed renewals

Warranties and licenses tracked so nothing expires unexpectedly.

One accountable partner

A single point of contact across all your vendors and purchases.

WHAT WE SOURCE

Servers & Storage

Endpoints

Networking

Microsoft Licensing

Cloud Subscriptions

Warranties & Renewals

HOW WE DELIVER IT

ASSESS

Needs & Fit



SOURCE

Price & Negotiate



MANAGE

Lifecycle & Renewals

Buy the right technology, at the right price.

Tell us what you are planning to buy and we will make sure it fits, and that you are not overpaying for it.

SCHEDULE A CALL

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