

— MICROSOFT COPILOT & AI READINESS

Right licenses. Fully used. Ready for AI.

Most organizations cannot prove any of the three. Microsoft raised prices on July 1, 2026, and Copilot Cowork now bills by consumption instead of a flat seat fee. Before you renew or switch on AI, know what you own, what you actually use, and whether you are ready.

● MOST SEAT COUNTS WERE NEVER REVIEWED

01 Is the spend right?

We validate that the licensing you pay for matches what your organization actually needs, and that it is cost effective.

02 Are you using it?

We validate that you are using what you already own, and that you are getting the maximum benefit from it.

03 Are you ready for AI?

We verify what it would take to enable AI for a defined sub-group of your users, rather than the whole company.

— WHAT WE LOOK AT

Every license, every user, every AI blind spot.

LICENSE BASELINE

- Every SKU, term date, and assignment
- Unassigned licenses
- Inactive accounts
- Oversized and over-licensed users
- Duplicate and overlapping entitlements
- Privileged account review

USAGE AND COST

- Entitlements provided vs. actually used
- Cost and usage against budget
- Renewal exposure by term date
- User segments and license alignment

AI READINESS

- Data and security requirements
- Oversharing and labeling exposure
- AI cohort and estimated headcount
- Copilot Credit spend caps

— WHAT YOU GET

Three deliverables you can act on immediately.

- **Cost Savings Report**
What you can recover, by SKU and owner.
- **Remediation Plan**
How to close the gaps, maximize your licensing usage, and stage AI enablement.
- **Renewal Strategy Blueprint**
What to renew, drop, or renegotiate, and when.

ASK IN THE FIRST CONVERSATION

Three questions worth knowing the answer to.

- When does your Microsoft agreement renew, and who built that seat count?
- Of the people you license for Microsoft 365 Copilot, how many opened it last month?
- Copilot Cowork bills by the credit. Who set your spending cap?

Microsoft's July 2026 price increase and Copilot Cowork's move to consumption billing both landed on your existing license count, unreviewed. Every unassigned seat, inactive account, and unused Copilot license is now a bigger line item than it was six months ago.

NEXT STEP

Start with the baseline.

You cannot optimize what you have never counted. Fifteen minutes to scope your license utilization and AI Copilot readiness assessment. Backed by our 30-Day Satisfaction Guarantee.

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