

# ADMINISTRATIVE SERVICES



**Confidential**  
*Administrative Services*



**Company Industry**  
Insurance



**Location**  
Connecticut



**Company Type**  
Privately Owned



**Employees**  
26



**Revenue**  
\$8.5M

## The Situation

This business leveraged a variety of Foresite’s virtual CISO advisory services to meet strategic and tactical cybersecurity and compliance needs. They also needed 24/7 monitoring and alerting as part of their framework alignment objects and for overall cybersecurity.

## The Solutions

Katalyst provided vCISO advisory services on retainer for this client which allows them to get the expert guidance and recommendations for their projects on an as-needed basis. They have utilized Katalyst for help in aligning to recognized frameworks, developing policies and procedures, getting recommendations for how to best meet technical requirements for RFPs, and participating in C-level discussions, as needed. The client also subscribed to ProVision monitoring and alerting which provides proactive protection and the 24/7 cyber surveillance required by some compliance frameworks.

“Being a smaller firm, we can’t afford a full-time CISO to establish and run a cybersecurity program that will meet the requirements of our clients. The vCISO program allows us to scale up or scale back on-demand, which has been a perfect fit for us.”

- Company CEO



**On-Demand Cyber Testing**



**ProVision Monitoring & Alerting**



**vCISO Advisory Retainer**