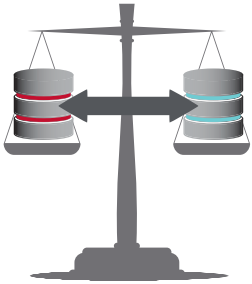


LAW FIRM DATA CENTER

This Law Firm was looking for a new backup solution to support their Data Center.



It was a common practice that lawyers asked to find historical and relevant cases that would directly apply to the case they were working. Typical turnaround time was 24 hours, which would force the IT staff to work late night hours, especially if the request came at the 11th hour.

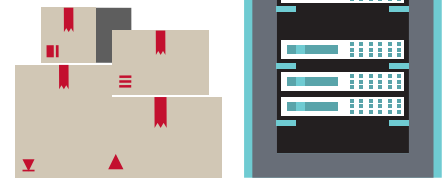
When contemplating a new platform, there were several items to consider. It seemed like the current provider was behind from a cloud perspective and would typically drive up the cost of 5th year maintenance, which would've forced the customer into a full tech refresh.



KATALYST

KATALYST, ALREADY HAVING A STRONG RELATIONSHIP WITH THE CUSTOMER, WAS ABLE TO BRING A NEW SOLUTION TO THE TABLE. THIS SOLUTION OFFERED:

- A small physical footprint
- Low maintenance cost
- Two hour installation
- Searchable records
- DARE
- Cloud flexibility



THE NEW SOLUTION, RUBRIK, WOULD ALLOW LAWYERS TO SEARCH THE CASES NEEDED, WHILE KEEPING THE IT STAFF FOCUSED ON PROJECTS AND APPLICATIONS THAT MAKE THEIR BUSINESS MORE PROFITABLE.

THIS NEW SOLUTION HAS BEEN A SUCCESS AND HAS ALSO PUT TIME BACK IN THE DAY TO KEEP A BETTER WORK-LIFE BALANCE, WHICH WAS ALSO A LARGE PRIORITY.

